# **MANAGEMENT**

# **Bachelor of Business Administration**

The Bachelor of Business Administration in Management degree is designed to prepare graduates for leadership roles in all business settings. The program provides students with the analytic and conceptual tools to successfully plan, organize, lead, control, and direct individuals, teams, units, and organizations.

Management courses provide the foundation to become effective problem-solvers and decision-makers in business, nonprofits, health care, education, and government. Emphasis is placed on problem recognition, anticipating changes, problem-solving, and decision-making. The Management curriculum provides insight into improving the productivity and efficiency of modern organizations.

Competent managers are always in demand in every organization and life-cycle stage, making this the most popular business degree. As a management major, you will learn to gather and analyze financial data, interact with employees, manage workplace operations, and develop solutions.

Management will prepare you for various organizational roles, including employee and customer relations, finance, operations, human resources, and business policy and strategy. Career opportunities include Business Analyst, Business Manager, Compensation Specialist, Corporate Recruiter, Human Resources Manager, Project Manager, School Administrator and General Manager.

## **Program Course Requirements**

Click here to view Core IMPACTS General Education Curriculum requirements (http://catalog.daltonstate.edu/programs/coreimpacts/).

#### Program Advice (can share with CORE curriculum):

| Required courses with grades of C or better required. |                                |   |  |
|---|--------------------------------|---|--|
| COMM 1110   | Fundamentals of Speech         | 3 |  |
| ECON 2105   | Principles of Macroeconomics   | 3 |  |
| MATH 1101   | Intro to Mathematical Modeling | 3 |  |
| or MATH 1111  | College Algebra                |   |  |
| or MATH 1113  | Precalculus Mathematics        |   |  |
|   |                                |   |  |

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#### Core IMPACTS General Education Curriculum requirements

NOTE: Core IMPACTS courses can also satisfy requirements in your Program of Study. Please review the requirements for your major to prevent taking extra courses. The USG Core IMPACTS curriculum is designed to ensure that students acquire essential knowledge in foundational academic areas and develop career-ready competencies. There are seven Core IMPACTS areas. Students at all USG institutions must meet the Core IMPACTS requirements in all specified areas.

### Field of Study: Major Related\*

| ACCT 2101 | Principles of Accounting I     | 3 |
|-----------|--------------------------------|---|
| ACCT 2102 | Principles of Accounting II    | 3 |
| BUSA 2106 | The Environment of Business    | 3 |
| BUSA 2201 | Fundamentals of Computer Appli | 3 |
| BUSA 2850 | Business Statistics            | 3 |

| ECON 2106                        | Principles of Microeconomics   | 3 |  |  |
|----------------------------------|--|---|--|--|
| Business Core*                   |  |   |  |  |
| BUSA 3060                        | Business Law   | 3 |  |  |
| BUSA 3301                        | Business Communications  | 3 |  |  |
| BUSA 3351                        | International Business   | 3 |  |  |
| BUSA 3531                        | Data Cleaning & Visualization  | 3 |  |  |
| BUSA 3701                        | Prof Development Seminar   | 3 |  |  |
| FINC 3056                        | Principles of Finance  | 3 |  |  |
| LSCM 3251                        | Principles of Supply Chain Mng   | 3 |  |  |
| MARK 3010                        | Principles of Marketing  | 3 |  |  |
| MNGT 3051                        | Principles of Management   | 3 |  |  |
| MNGT 4701                        | Strategic Management (Senior<br>Requirement) <sup>+</sup>                | 3 |  |  |
| Management Core*                 |  |   |  |  |
| ACCT 3800                        | Understanding Financial Statem   | 3 |  |  |
| BUSA 3055                        | Quantitative Analysis Bus Prob   | 3 |  |  |
| ECON 3109                        | Managerial Economics   | 3 |  |  |
| LSCM 3360                        | Business Negotiations  | 3 |  |  |
| MGIS 3351                        | Principles Mgmt Info Systems   | 3 |  |  |
| MNGT 4380                        | Project Management   | 3 |  |  |
| MNGT 4501                        | Entrepreneurship   | 3 |  |  |
| MNGT 4602                        | Leadership   | 3 |  |  |
| Management Electives*            |  |   |  |  |
| Choose two of the following      | electives:   | 6 |  |  |
| Regularly Offered Courses        |  |   |  |  |
| ACCT 3800                        | Understanding Financial Statem   |   |  |  |
| BUSA 3055                        | Quantitative Analysis Bus Prob   |   |  |  |
| ECON 3109                        | Managerial Economics   |   |  |  |
| LSCM 3360                        | Business Negotiations  |   |  |  |
| Inscheduled Management Electives |  |   |  |  |
| MNGT 4253                        | Staffing & Talent Development (may occasionally be offered)              |   |  |  |
| MNGT 4700                        | Independent Study Management (courses available with faculty sponsor)    |   |  |  |
| MNGT 4800                        | Special Topics in Management (may occasionally be offered)               |   |  |  |
| MNGT 4900                        | Management Internship (requires preapproval from Internship Coordinator) |   |  |  |

- Total Hours 120
- \* Grade of C or better required.

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+ Senior Requirement must be completed at Dalton State College during graduation term. If student is graduating in summer semester the course should be taken in the spring term.